Salesforce Associate

SALESFORCE ASSOCIATE CERTIFICATION QUESTIONS & ANSWERS

Exam Summary – Syllabus – Questions

SALESFORCE ASSOCIATE

Salesforce Certified Associate

40 Questions Exam – 62% Cut Score – Duration of 70 minutes

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Know Your Salesforce Associate Certification Well:

The Salesforce Associate is best suitable for candidates who want to gain knowledge in the Salesforce Associate. Before you start your Salesforce Associate preparation you may struggle to get all the crucial Salesforce Associate materials like Salesforce Associate syllabus, sample questions, study guide.

But don't worry the Salesforce Associate PDF is here to help you prepare in a stress free manner.

The PDF is a combination of all your queries like-

- What is in the Salesforce Associate syllabus?
- How many questions are there in the Salesforce Associate exam?
- Which Practice test would help me to pass the Salesforce Associate exam at the first attempt?

Passing the Salesforce Associate exam makes you Salesforce Certified Associate. Having the Salesforce Associate certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

Salesforce Associate Certification Details:

Exam Name	Salesforce Associate
Exam Code	Salesforce Associate
Exam Price	Registration fee: USD 75 Retake fee: Free
Duration	70 minutes
Number of Questions	40
Passing Score	62%
Recommended Training / Books	**Prepare for Your Salesforce Associate Credential** **Salesforce Associate Certification Prep**
Schedule Exam	**Kryterion Webassessor**
Sample Questions	**Salesforce Associate Sample Questions**
Recommended Practice	**Salesforce Certified Associate Practice Test**

Salesforce Associate Syllabus:

Section	Objectives	Weight
Salesforce Ecosystem	- Given a scenario, describe various resources available to learn and apply in-demand Salesforce skills. - Given a use case, identify which Salesforce Customer 360 product offerings could be used. - Describe how companies use Salesforce. - Differentiate between various job roles and career paths in the Salesforce ecosystem.	**32%**
Navigation	- Given a scenario, identify how a user can locate and access necessary information. - Given a scenario, identify where Salesforce customization takes place.	**28%**
Data Model	- Explain the relationship between the core standard objects (account, contact, lead, opportunity, case). - Given a scenario, determine which feature to use to ensure data visibility. - Given a scenario, determine which tool to use to ensure data integrity.	**25%**
Reports & Dashboards	- Describe reports on Salesforce. - Describe dashboards on Salesforce.	**15%**

Salesforce Associate Sample Questions:

Question: 1

Get Cloudy Consulting (GCC) needs an environment to onboard new hires as well as develop, implement, and test new requirements. Which type of environment should OCC use?

a) Sandbox
b) Production
c) Trailhead Playgroun
d) Developer Edition

Answer: a

Question: 2

A certain field should only be required when a lead is in a particular stage. How should this be implemented?

a) Required on Field
b) Required on Page layout
c) Validation Rule
d) Workflow Rule

Answer: c

Question: 3

Different departments need to make sure their users have the same base access for their respective departments. How should this be implemented?

a) Sharing Set
b) Profile
c) Permission Set
d) Role

Answer: b

Question: 4

Your Salesforce has multiple types of Cases that require different fields. How should your company support this business need?

a) Page Layout
b) Record Type and Page Layout
c) Create another object
d) Workflow Rule

Answer: b

Question: 5

When a sales rep needs to give an additional discount for an opportunity, a manager needs to review and authorize the discount request. What should be used to lock the record before a decision is made?

a) Page layout
b) validation rule
c) Workflow rule
d) Approval process

Answer: d

Question: 6

In a list view of leads, what can a user do to more easily update the stage of the leads?

a) Inline Editing
b) Use a Kanban view
c) Use an Agile view
d) Bulk Update

Answer: b

Question: 7

How can you show on specific data for Dashboards given certain criteria?

a) Dashboard Filters
b) Search Filters
c) Report Filters
d) Data Filters

Answer: a

Question: 8

Where can a org's service status and performance degradation information be found?

a) AppExchange portal
b) Salesforce help
c) Trust.salesforce.com
d) Salesforce

Answer: c

Question: 9

What action do you take on a dashboard to set up automated emails?

a) Subscribe
b) Like
c) Follow
d) Share

Answer: a

Question: 10

Which tool creates a visual representation of objects and their relationships?

a) App Launcher
b) Object Manager
c) Schema Builder
d) Data Modeler

Answer: c

Study Guide to Crack Salesforce Associate Exam:

- Getting details of the Salesforce Associate syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the Salesforce Associate exam.
- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.
- Joining the Salesforce provided training for Salesforce Associate exam could be of much help. If there is specific training for the exam, you can discover it from the link above.
- Read from the Salesforce Associate sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.
- Practicing on Salesforce Associate practice tests is must. Continuous practice will make you an expert in all syllabus areas.

Reliable Online Practice Test for Salesforce Associate Certification

Make VMExam.com your best friend during your Salesforce Associate exam preparation. We provide authentic practice tests for the Salesforce Associate exam. Experts design these online practice tests, so we can offer you an exclusive experience of taking the actual Salesforce Associate exam. We guarantee you 100% success in your first exam attempt if you continue practicing regularly. Don't bother if you don't get 100% marks in initial practice exam attempts. Just utilize the result section to know your strengths and weaknesses and prepare according to that until you get 100% with our practice tests. Our evaluation makes you confident, and you can score high in the Salesforce Associate exam.

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