HITACHI VANTARA HQT-1024

Hitachi Vantara Solution Selling Certification Questions & Answers

Exam Summary – Syllabus – Questions

HQT-1024

Hitachi Vantara Qualified Professional - Solution Selling

35 Questions Exam – 65% Cut Score – Duration of 120 minutes

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Know Your HQT-1024 Certification Well:

The HQT-1024 is best suitable for candidates who want to gain knowledge in the Hitachi Vantara Sales. Before you start your HQT-1024 preparation you may struggle to get all the crucial Solution Selling materials like HQT-1024 syllabus, sample questions, study guide.

But don't worry the HQT-1024 PDF is here to help you prepare in a stress free manner.

The PDF is a combination of all your queries like-
- What is in the HQT-1024 syllabus?
- How many questions are there in the HQT-1024 exam?
- Which Practice test would help me to pass the HQT-1024 exam at the first attempt?

Passing the HQT-1024 exam makes you Hitachi Vantara Qualified Professional - Solution Selling. Having the Solution Selling certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

Hitachi Vantara HQT-1024 Solution Selling Certification Details:

Exam Name	Solution Selling Professional
Exam Code	HQT-1024
Exam Price	$75 USD
Duration	120 minutes
Number of Questions	35
Passing Score	65%
Recommended Training	**Selling Hitachi Vantara Solutions for Sales Professionals (SCC2560)**
Exam Registration	**Kryterion Webassessor**
Sample Questions	**Hitachi Vantara HQT-1024 Sample Questions**

Practice Exam	**Hitachi Vantara Qualified Professional - Solution Selling Practice Test**

HQT-1024 Syllabus:

Section	Objectives
Hitachi Vantara Vision and Strategy	- Describe the data related challenges being faced by organizations. - Describe Hitachi Vantara's approach to dealing with customer challenges. - Describe the Virtual Storage Platform One strategy and its benefits.
Store and Manage Data	- Describe the foundational concepts which underpin Hitachi Vantara storage solutions. - Describe the products within the Hitachi Vantara range of storage solutions. - Describe the benefits of Hitachi Ops Center. - Describe the value of HCP Anywhere Enterprise. - Describe use cases for Hitachi Content Intelligence and how metadata is used.
Services and Consumption Models	- Describe how services provide additional value to Hitachi Vantara's customers.
Data Resiliency and Compliance	- Describe the Data Resiliency and Compliance use cases.
Hybrid Cloud	- Describe the benefits of the Hitachi Vantara Converged and Hyperconverged solutions. - Describe the benefits of Hitachi UCP Advisor. - Describe the use cases for Hitachi Vantara Converged and Hyperconverged solutions. - Describe Hybrid Cloud data operations.
Universal Data and Application Management	- Describe the Universal Data and Application Management sales play. - Describe the four Universal Data and Application Management use cases.

Hitachi Vantara HQT-1024 Sample Questions:

Question: 1

Which of the following best represents an organizational challenge that Hitachi Vantara's Virtual Storage Platform One aims to solve? (Choose Three)

- a) Ensuring data security and compliance
- b) Maximizing ROI on IT investments
- c) Enhancing employee productivity through better tools
- d) Reducing environmental impact of data centers

Answer: a, b, c

Question: 2

In dealing with customer challenges, which approach does Hitachi Vantara emphasize?

- a) Short-term fixes to immediate problems
- b) Long-term, sustainable solutions
- c) Rapid deployment of new technologies without customization
- d) Phasing out older data systems abruptly

Answer: b

Question: 3

How does Hitachi Content Intelligence use metadata to support compliance and e-discovery?

- a) By embedding digital watermarks
- b) By tracking changes in document versions
- c) By ensuring faster data retrieval during audits
- d) By automating the deletion of non-compliant content

Answer: c

Question: 4

Hitachi UCP Advisor enhances which aspect of IT operations?

- a) Increase in physical server deployment
- b) Reduction in virtual machine usage
- c) Automation of routine management tasks
- d) Manual hardware installation

Answer: c

Question: 5

In what way does Hitachi Vantara's consulting services add value for customers implementing new technologies?

    a) By ensuring compliance with international travel laws
    b) By providing expertise in cutting-edge technology implementation
    c) By offering lower interest rates on loans
    d) By selling unused hardware components

Answer: b

Question: 6

Hitachi Vantara's training and certification services aim to provide what primary benefit to customers?

    a) Increased operational efficiency
    b) Comprehensive product discounts
    c) Entertainment for employees
    d) Physical security enhancements

Answer: a

Question: 7

How does Hitachi Vantara's Managed Services provide value to its customers?

    a) By increasing the physical security of data centers
    b) By providing free software upgrades
    c) By offering lower hardware costs
    d) By reducing the need for internal IT staff

Answer: d

Question: 8

What distinguishes Hitachi Vantara's strategy from its competitors in handling complex data challenges?

    a) Exclusive focus on hardware solutions
    b) Integration of IoT and AI technologies
    c) Offering the lowest price points
    d) Collaboration with numerous software vendors

Answer: b

Question: 9

Which strategy does Hitachi Vantara employ to address customer data challenges?

(Choose Two)

    a) Focusing on cloud-based solutions
    b) Prioritizing hardware upgrades
    c) Implementing AI-driven analytics
    d) Providing comprehensive training programs

Answer: a, c

Question: 10

What advantage does the Universal Data and Application Management approach offer for data scalability?

    a) It restricts data growth to control costs
    b) Supports rapid scalability without compromising performance
    c) Recommends constant system downgrades
    d) Discourages the use of scalable solutions

Answer: b

Study Guide to Crack Hitachi Vantara Solution Selling HQT-1024 Exam:

- Getting details of the HQT-1024 syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the HQT-1024 exam.
- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.
- Joining the Hitachi Vantara provided training for HQT-1024 exam could be of much help. If there is specific training for the exam, you can discover it from the link above.
- Read from the HQT-1024 sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.

● Practicing on HQT-1024 practice tests is must. Continuous practice will make you an expert in all syllabus areas.

Reliable Online Practice Test for HQT-1024 Certification

Make NWExam.com your best friend during your Solution Selling Professional exam preparation. We provide authentic practice tests for the HQT-1024 exam. Experts design these online practice tests, so we can offer you an exclusive experience of taking the actual HQT-1024 exam. We guarantee you 100% success in your first exam attempt if you continue practicing regularly. Don't bother if you don't get 100% marks in initial practice exam attempts. Just utilize the result section to know your strengths and weaknesses and prepare according to that until you get 100% with our practice tests. Our evaluation makes you confident, and you can score high in the HQT-1024 exam.

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