CISCO 700-846

Cisco IoT Advantage for Account Managers Certification Questions & Answers

Exam Summary – Syllabus – Questions

700-846

Cisco IoT Advantage for Account Managers (IOTAAM)

50-60 Questions Exam – Variable (750-850 / 1000 Approx.) Cut Score – Duration of 90 minutes

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Know Your 700-846 Certification Well:

The 700-846 is best suitable for candidates who want to gain knowledge in the Cisco Channel Partner and Other. Before you start your 700-846 preparation you may struggle to get all the crucial IoT Advantage for Account Managers materials like 700-846 syllabus, sample questions, study guide.

But don't worry the 700-846 PDF is here to help you prepare in a stress free manner.
The PDF is a combination of all your queries like-
- What is in the 700-846 syllabus?
- How many questions are there in the 700-846 exam?
- Which Practice test would help me to pass the 700-846 exam at the first attempt?

Passing the 700-846 exam makes you Cisco IoT Advantage for Account Managers (IOTAAM). Having the IoT Advantage for Account Managers certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

Cisco 700-846 IoT Advantage for Account Managers Certification Details:

Exam Name	Cisco IoT Advantage for Account Managers
Exam Code	700-846
Exam Price	$80 USD
Duration	90 minutes
Number of Questions	50-60
Passing Score	Variable (750-850 / 1000 Approx.)
Recommended Training	Cisco IoT Advantage for Account Managers
Exam Registration	**PEARSON VUE**
Sample Questions	**Cisco 700-846 Sample Questions**

Practice Exam	**Cisco IoT Advantage for Account Managers (IOTAAM) Practice Test**

700-846 Syllabus:

Section	Weight	Objectives
Cisco IoT Strategy and Products	10%	- Describe Cisco IoT strategy - Explain positioning for Cisco IoT products - Describe the programs and incentives of Cisco IoT
Extended Enterprise Sales Motion	10%	- Understand the Extended Enterprise sales play and opportunity - Describe use cases for Extended Enterprise - Explain the features of Extended Enterprise solutions
Manufacturing	10%	- Explain the concerns and challenges of the manufacturing industry - Describe the IoT use cases in manufacturing - Explain product positioning for manufacturing use cases
Utilities	10%	- Explain the concerns and challenges of the utility industry - Describe the IoT use cases in utilities - Explain product positioning for utility use cases
Oil and Gas	10%	- Explain the concerns and challenges of the oil and gas industry - Describe the IoT use cases in oil and gas - Explain product positioning for oil and gas use cases
Transportation	10%	- Explain the concerns and challenges for roadways and intersections - Describe the IoT use cases in roadways and intersections - Explain product positioning for roadway and intersection use cases

Section	Weight	Objectives
Mining	10%	- Explain the concerns and challenges of the mining industry - Describe the IoT use cases in mining - Explain product positioning for mining use cases
Products and Technologies	20%	- Describe how CUWRB addresses customer challenges with wireless connectivity in IoT deployments - Describe the capabilities, value proposition, and design considerations for CUWRB - Identify and qualify CUWRB opportunities - Explain the value proposition of Cisco's industrial security portfolio - Explain positioning of Cisco industrial security with stakeholders - Describe the key features and value of Cyber Vision - Explain management tool positioning for use cases to meet customer requirements
IoT Operations Dashboard	10%	- Explain the key benefits of deploying IoT Operations Dashboard - Describe services of the IoT Operations Dashboard - Describe the key features and benefits of Industrial Asset Vision - Describe the main use cases for Industrial Asset Vision - Describe the capabilities of Edge Intelligence - Explain value proposition and use cases of Edge Intelligence

Cisco 700-846 Sample Questions:

Question: 1

Which mining persona is most responsible for worker safety environmental incidents and minimizing cost to mine?

a) Head of Engineering
b) Director of Risk
c) Director of Networking
d) Director of Operations

Answer: d

Question: 2

Which Cisco full-stack solution automates the collection and integration of non-critical operational data and provides asset location in Oil and Gas applications'?

a) Industrial Asset Vision
b) Edge Intelligence
c) FND
d) IND

Answer: a

Question: 3

How do converged networks provide the most significant impact in a typical manufacturing factory"?

a) plant safety
b) better fleet operations
c) machine safety
d) reduced downtime

Answer: d

Question: 4

How can an engineer maximize plant uptime?

a) implement an architecture based on CPWE
b) use architectures based on products with high MTBF

c) standardize industrial enterprise

d) improve fault isolation and troubleshooting time

Answer: a

Question: 5

Why is it essential for Cisco Cyber Vision Sensors to be embedded in the network infrastructure?

a) to enable out of band network

b) to control cost

c) to provide visibility to the network only when going through the DMZ firewall

d) to enable visibility to all network devices and communications

Answer: c

Question: 6

Why are Cisco IoT products considered a top choice for organizations aiming at industrial IoT applications?

a) Their inability to handle large-scale deployments

b) Lack of robust security measures

c) Comprehensive solutions that offer scalability, reliability, and security

d) Exclusively focusing on consumer-grade technology

Answer: c

Question: 7

What are important management tool positioning strategies for meeting customer requirements in industrial settings?

a) Offering tools with limited integration capabilities

b) Promoting tools that provide comprehensive control and visibility

c) Focusing solely on cost reduction

d) Reducing the frequency of updates and maintenance

Answer: b

Question: 8

What challenge does the integration of IoT face in the mining industry?

a) Cybersecurity risks associated with connected systems
b) The complete absence of digital technology on-site
c) Data overload leading to analysis paralysis
d) The complete automation of decision-making processes

Answer: a

Question: 9

Which service is offered by the IoT Operations Dashboard?

a) Limited device connectivity management
b) Manual device updates and maintenance
c) Real-time analytics and reporting
d) Reduced data security for connected devices

Answer: c

Question: 10

In the context of IoT, how is product positioning adjusted to meet the needs of the manufacturing industry?

a) By emphasizing less connectivity
b) Highlighting customization and integration capabilities
c) Offering only generic, one-size-fits-all solutions
d) Avoiding discussions on scalability and flexibility

Answer: b

Study Guide to Crack Cisco IoT Advantage for Account Managers 700-846 Exam:

● Getting details of the 700-846 syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the 700-846 exam.

- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.
- Joining the Cisco provided training for 700-846 exam could be of much help. If there is specific training for the exam, you can discover it from the link above.
- Read from the 700-846 sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.
- Practicing on 700-846 practice tests is must. Continuous practice will make you an expert in all syllabus areas.

Reliable Online Practice Test for 700-846 Certification

Make NWExam.com your best friend during your Cisco IoT Advantage for Account Managers exam preparation. We provide authentic practice tests for the 700-846 exam. Experts design these online practice tests, so we can offer you an exclusive experience of taking the actual 700-846 exam. We guarantee you 100% success in your first exam attempt if you continue practicing regularly. Don't bother if you don't get 100% marks in initial practice exam attempts. Just utilize the result section to know your strengths and weaknesses and prepare according to that until you get 100% with our practice tests. Our evaluation makes you confident, and you can score high in the 700-846 exam.

Start Online practice of 700-846 Exam by visiting URL
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