



CISCO 700-105

**Cisco Midsize Collaboration Solutions for Account Managers
Certification Questions & Answers**

Exam Summary – Syllabus – Questions

700-105

[Cisco Midsize Collaboration Solutions for Account Managers](#)

**25-35 Questions Exam – Variable (750-850 / 1000 Approx.) Cut Score – Duration of 45
minutes**

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Know Your 700-105 Certification Well:

The 700-105 is best suitable for candidates who want to gain knowledge in the Cisco Channel Partner and Other. Before you start your 700-105 preparation you may struggle to get all the crucial Midsize Collaboration Solutions for Account Managers materials like 700-105 syllabus, sample questions, study guide.

But don't worry the 700-105 PDF is here to help you prepare in a stress free manner.

The PDF is a combination of all [your queries like-](#)

- What is in the 700-105 syllabus?
- How many questions are there in the 700-105 exam?
- Which Practice test would help me to pass the 700-105 exam at the first attempt?

Passing the 700-105 exam makes you Cisco Midsize Collaboration Solutions for Account Managers. Having the Midsize Collaboration Solutions for Account Managers certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

Cisco 700-105 Midsize Collaboration Solutions for Account Managers Certification Details:

Exam Name	Cisco Midsize Collaboration Solutions for Account Managers
Exam Code	700-105 MCAM
Exam Price	\$80 USD
Duration	45 minutes
Number of Questions	25-35
Passing Score	Variable (750-850 / 1000 Approx.)
Recommended Training	Cisco Business Edition 6000 for Account Managers
Exam Registration	PEARSON VUE
Sample Questions	Cisco 700-105 Sample Questions

Practice Exam	Cisco Midsize Collaboration Solutions for Account Managers Practice Test
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700-105 Syllabus:

Section	Weight	Objectives
Identify the current market trends and how the market for collaboration technologies has evolved	23%	<ul style="list-style-type: none"> - Understand how external and internal business challenges drive the need for new business capabilities - Examine some customer pain points and challenges - Identify how collaboration with Cisco Midsize Collaboration Solutions enables new business capabilities for customers - Examine the collaboration challenges and opportunities in midsize market segment
Validate Cisco Midsize Collaboration Solutions, its components, and differentiators	54%	<ul style="list-style-type: none"> - Identify Cisco Midsize Collaboration Solutions and key differentiators - Validate the Cisco Business Edition 6000 platform, its components and how it is embedded in the Cisco Collaboration Architecture - Examine the different Cisco Midsize Collaboration Solutions licensing options - Examine the Cisco Business Edition 6000 competitive landscape - Understand how the Cisco Midsize Collaboration Solutions align its capabilities with customer business needs
Describe Cisco offerings that drive more value and better collaboration options for customers	13%	<ul style="list-style-type: none"> - Evaluate the value of integrating Cisco Business Edition 6000 with Cisco WebEx - Evaluate the relevance of Cisco Spark and how it relates to Cisco Business Edition 6000
Describe some deployment scenarios, customer use cases, and identify sales support tools and resources	10%	<ul style="list-style-type: none"> - Examine different Cisco Midsize Collaboration Solutions deployment scenarios - Review Cisco Midsize Collaboration Solutions use cases - Review tools and resources available to help successfully sell Cisco Midsize Collaboration Solutions

Cisco 700-105 Sample Questions:

Question: 1

Examine the opportunities in the midsize market segment for collaboration technologies. What does the integration of these technologies facilitate?

(Choose Two)

- a) Centralized management of resources
- b) Enhanced face-to-face interactions
- c) Streamlined communication processes
- d) Reduced dependency on digital tools

Answer: a, c

Question: 2

In the context of licensing, what advantage does Cisco offer to midsize businesses through its Collaboration Solutions?

- a) Fixed licensing fees regardless of the number of users
- b) Flexible licensing that adapts to business size and needs
- c) Lifetime licenses with no need for renewals
- d) Mandatory multi-year contracts

Answer: b

Question: 3

Cisco Midsize Collaboration Solutions are particularly effective because they address which of the following challenges?

(Choose Two)

- a) Need for scalable communication tools
- b) Demand for high-cost on-premise solutions
- c) Integration with existing technologies
- d) Provision of real-time analytics

Answer: a, c

Question: 4

Which deployment scenario is typical for Cisco Midsize Collaboration Solutions in a rapidly expanding company?

- a) High-complexity deployment requiring extensive IT support
- b) Single-server deployment with limited user access
- c) Deployment with minimal customization and fixed modules
- d) Scalable deployment that grows with company size

Answer: d**Question: 5**

Considering the competitive landscape, what does Cisco Business Edition 6000 offer that is often considered a competitive advantage?

- a) Lower technological capabilities compared to competitors
- b) Integration of cloud services and on-premise solutions
- c) Focus on individual rather than collaborative solutions
- d) Sole reliance on legacy communication tools

Answer: b**Question: 6**

How do Cisco's collaboration solutions support mobile workforces in midsize companies?

- a) By providing mobile-only solutions
- b) Through seamless integration with third-party apps
- c) By offering robust mobile collaboration features
- d) By limiting access to desktop interfaces

Answer: c**Question: 7**

In what way does Cisco differentiate its collaboration solutions with AI capabilities for midsize businesses?

- a) Automated administrative tasks
- b) Enhanced cybersecurity measures
- c) Predictive analytics for user behavior
- d) Personalized user experiences

Answer: d

Question: 8

What aspect of Cisco Midsize Collaboration Solutions directly addresses the customer's evolving business needs?

- a) Flexible scaling options as business grows
- b) Limited integration with existing systems
- c) High dependency on external IT support
- d) Static technological offerings

Answer: a**Question: 9**

When examining the competitive landscape, what feature makes Cisco Business Edition 6000 stand out?

- a) Its reliance on third-party integrations
- b) High upfront costs for implementation
- c) The comprehensive integration of collaboration tools
- d) Limited scalability options

Answer: c**Question: 10**

How does the combination of Cisco Spark and Cisco Business Edition 6000 deliver value to customers?

- a) By minimizing the range of communication tools available.
- b) Through a comprehensive suite of collaboration tools that enhance productivity.
- c) By increasing the complexity of the communication system.
- d) Through reduced security measures to speed up communications.

Answer: b

Study Guide to Crack Cisco Midsize Collaboration Solutions for Account Managers 700-105 Exam:

- Getting details of the 700-105 syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the 700-105 exam.
- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.
- Joining the Cisco provided training for 700-105 exam could be of much help. If there is specific training for the exam, you can discover it from the link above.
- Read from the 700-105 sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.
- Practicing on 700-105 practice tests is must. Continuous practice will make you an expert in all syllabus areas.

Reliable Online Practice Test for 700-105 Certification

Make NWExam.com your best friend during your Cisco Midsize Collaboration Solutions for Account Managers exam preparation. We provide authentic practice tests for the 700-105 exam. Experts design these online practice tests, so we can offer you an exclusive experience of taking the actual 700-105 exam. We guarantee you 100% success in your first exam attempt if you continue practicing regularly. Don't bother if you don't get 100% marks in initial practice exam attempts. Just utilize the result section to know your strengths and weaknesses and prepare according to that until you get 100% with our practice tests. Our evaluation makes you confident, and you can score high in the 700-105 exam.

Start Online practice of 700-105 Exam by visiting URL

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