

# Salesforce Business Analyst

SALESFORCE BUSINESS ANALYST CERTIFICATION QUESTIONS & ANSWERS

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Exam Summary – Syllabus – Questions

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## **BUSINESS ANALYST**

Salesforce Certified Business Analyst

60 Questions Exam – 72% Cut Score – Duration of 105 minutes

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## Know Your Business Analyst Certification Well:

The Business Analyst is best suitable for candidates who want to gain knowledge in the Salesforce Consultant. Before you start your Business Analyst preparation you may struggle to get all the crucial Business Analyst materials like Business Analyst syllabus, sample questions, study guide.

But don't worry the Business Analyst PDF is here to help you prepare in a stress free manner.

The PDF is a combination of all your queries like-

- What is in the Business Analyst syllabus?
- How many questions are there in the Business Analyst exam?
- Which Practice test would help me to pass the Business Analyst exam at the first attempt?

Passing the Business Analyst exam makes you Salesforce Certified Business Analyst. Having the Business Analyst certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

## Salesforce Business Analyst Certification Details:

<b>Exam Name</b>	Salesforce Business Analyst
<b>Exam Code</b>	Business Analyst
<b>Exam Price</b>	Registration fee: USD 200 Retake fee: USD 100
<b>Duration</b>	105 minutes
<b>Number of Questions</b>	60
<b>Passing Score</b>	72%
<b>Recommended Training / Books</b>	<a href="#">Prepare for Your Salesforce Business Analyst Credential</a> <a href="#">Salesforce Business Analyst Certification Prep</a>
<b>Schedule Exam</b>	<a href="#">Kryterion Webassessor</a>
<b>Sample Questions</b>	<a href="#">Salesforce Business Analyst Sample Questions</a>
<b>Recommended Practice</b>	<a href="#">Salesforce Certified Business Analyst Practice Test</a>

## Business Analyst Syllabus:

Section	Objectives	Weight
<b>Customer Discovery</b>	<ul style="list-style-type: none"> <li>- Determine business strategies, goals, initiatives, and challenges to define the scope of a Salesforce project or business initiative.</li> <li>- Discover how a customer is leveraging existing products to establish the current state.</li> <li>- Understand and explain Business Analyst roles and responsibilities in different phases of the implementation lifecycle.</li> <li>- Apply the implementation lifecycle for planning business analysis activities.</li> <li>- Analyze the customer's Salesforce environment(s) to identify opportunities and constraints.</li> <li>- Demonstrate knowledge of Salesforce capabilities, align them with business needs, and recommend potential solutions.</li> </ul>	<b>17%</b>
<b>Collaboration with Stakeholders</b>	<ul style="list-style-type: none"> <li>- Plan discovery activities based on the target stakeholders to perform a thorough analysis of business needs.</li> <li>- Identify key stakeholders and develop relationships with them as a trusted advisor to act as a liaison between business and technical teams.</li> <li>- Given a scenario, choose the most effective technique for eliciting business needs from stakeholders.</li> <li>- Explain how to move from current state analysis to an agreed future state design.</li> <li>- Given a scenario, manage competing priorities to obtain stakeholder consensus.</li> </ul>	<b>23%</b>
<b>Business Process Mapping</b>	<ul style="list-style-type: none"> <li>- Demonstrate how to define the scope of a complex business process and break it down into manageable steps.</li> <li>- Analyze and document a business process to elicit requirements and engage stakeholders to visualize a future state.</li> <li>- Document business processes in a version controlled repository to manage scope.</li> </ul>	<b>12%</b>
<b>Requirements</b>	<ul style="list-style-type: none"> <li>- Understand the differences between scope, requirements and user stories.</li> <li>- Engage stakeholders to identify, validate, and prioritize requirements.</li> <li>- Document requirements in a version controlled repository to manage scope.</li> </ul>	<b>18%</b>
<b>User Stories</b>	<ul style="list-style-type: none"> <li>- Understand the components of a user story to perform thorough analysis.</li> </ul>	<b>18%</b>

Section	Objectives	Weight
	- Demonstrate how to write acceptance criteria that convey the requirements and are ready for development. - Document user stories in a version controlled repository to manage scope.	
<b>Development Support and User Acceptance</b>	- Support and validate project delivery to ensure the solution meets the requirements. - Support and validate user acceptance testing (UAT) to ensure the solution meets the requirements.	<b>12%</b>

## Salesforce Business Analyst Sample Questions:

### Question: 1

Which permission is required to create, delete, refresh or activate a Sandbox?

- a) Manage Sandbox
- b) System Administrator
- c) Environment Manager
- d) Sandbox Editor

**Answer: a**

### Question: 2

Which users will be able to reset a Single Sign-On user Password?

- a) The SSO Manager
- b) Users above the SSO user in the role hierarchy.
- c) Only the Admin
- d) Admin and Users with the right permission sets.

**Answer: c**

### Question: 3

Which Salesforce standard license can be given to someone who need access only identity services, such as single sign-on (SSO)?

- a) Identity Only
- b) Lightning Platform
- c) SSO License
- d) Salesforce License

**Answer: a**

**Question: 4**

Which tool is used to create reports, incorporate filters and select the Report Type?

- a) Report Builder
- b) A csv file that will then get imported.
- c) Data Loader
- d) Report Composer

**Answer: a**

**Question: 5**

Up to how many Profiles can a User have?

- a) Up to 3
- b) The Administrator can have up to 3, normal users only 1.
- c) As many as required.
- d) Only 1

**Answer: d**

**Question: 6**

When creating a new User how can the Admin make sure a temporary password is generated?

- a) Select "Temporary Password and Confirmation Email Required"
- b) There are no temporary passwords available for setup of new users in Salesforce.
- c) Select "Generate Passwords and notify the user via email."
- d) This is a default feature, no setup required.

**Answer: c**

**Question: 7**

In what phase of the four application lifecycle milestones does this action belong?  
Communicate Changes, Update Profiles and Communicate end of Changes.

- a) Build
- b) Deploy
- c) Test
- d) Plan

**Answer: b**

**Question: 8**

What is used to declaratively move metadata from one environment to another?

- a) Data Loader
- b) Change Sets
- c) Import Wizard
- d) Ant Migration

**Answer: b**

**Question: 9**

What is the storage of the Developer Pro Sandbox?

- a) 300MB
- b) 200MB
- c) 2GB
- d) 1GB

**Answer: d**

**Question: 10**

From where can an Admin unlock a user?

- a) Setup > Locked Users > Unlock
- b) Users > Select user > Unlock
- c) Setup > Object Manager > Users > Select User > Unlock
- d) Users > Logins > Unlock Users

**Answer: b**

## Study Guide to Crack Salesforce Business Analyst Exam:

- Getting details of the Business Analyst syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the Business Analyst exam.
- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.
- Joining the Salesforce provided training for Business Analyst exam could be of much help. If there is specific training for the exam, you can discover it from the link above.

- Read from the Business Analyst sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.
- Practicing on Business Analyst practice tests is must. Continuous practice will make you an expert in all syllabus areas.

## **Reliable Online Practice Test for Business Analyst Certification**

Make VMExam.com your best friend during your Salesforce Business Analyst exam preparation. We provide authentic practice tests for the Business Analyst exam. Experts design these online practice tests, so we can offer you an exclusive experience of taking the actual Business Analyst exam. We guarantee you 100% success in your first exam attempt if you continue practicing regularly. Don't bother if you don't get 100% marks in initial practice exam attempts. Just utilize the result section to know your strengths and weaknesses and prepare according to that until you get 100% with our practice tests. Our evaluation makes you confident, and you can score high in the Business Analyst exam.

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