CISCO 700-695

Cisco Collaboration SaaS Authorization for PreSales Engineer Certification Questions & Answers

Exam Summary – Syllabus – Questions

700-695

Cisco Collaboration SaaS Authorization for PreSales Engineer

55-65 Questions Exam – Variable (750-850 / 1000 Approx.) Cut Score – Duration of 90 minutes

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Know Your 700-695 Certification Well:

The 700-695 is best suitable for candidates who want to gain knowledge in the Cisco Channel Partner and Other. Before you start your 700-695 preparation you may struggle to get all the crucial Collaboration SaaS Authorization for PreSales Engineer materials like 700-695 syllabus, sample questions, study guide.

But don't worry the 700-695 PDF is here to help you prepare in a stress free manner.
The PDF is a combination of all your queries like-
- What is in the 700-695 syllabus?
- How many questions are there in the 700-695 exam?
- Which Practice test would help me to pass the 700-695 exam at the first attempt?

Passing the 700-695 exam makes you Cisco Collaboration SaaS Authorization for PreSales Engineer. Having the Collaboration SaaS Authorization for PreSales Engineer certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

Cisco 700-695 Collaboration SaaS Authorization for PreSales Engineer Certification Details:

Exam Name	Cisco Collaboration SaaS Authorization for PreSales Engineer
Exam Code	700-695
Exam Price	$80 USD
Duration	90 minutes
Number of Questions	55-65
Passing Score	Variable (750-850 / 1000 Approx.)
Recommended Training	**Cisco Sales Connect**
Exam Registration	**PEARSON VUE**
Sample Questions	**Cisco 700-695 Sample Questions**

Practice Exam	**Cisco Collaboration SaaS Authorization for PreSales Engineer Practice Test**

700-695 Syllabus:

Section	Weight	Objectives
Webex Market Overview	5%	- Describe the market opportunity for Webex - Describe the Webex portfolio
Webex Meetings, Webex Teams, Webex Devices, and Webex Edge	20%	- Explain the key sales and technical aspects of Webex meetings - Explain the key elements of Webex Teams and organizational uses - Explain the portfolio of Webex Cloud connected devices and key features - Explain the Webex edge solutions connecting On Prem capability to Webex Cloud
Webex Calling	40%	- Describe the Webex Calling architecture and PSTN options - Explain the Webex Calling software purchasing options - Explain the Webex Calling Provisioning Procedures - Describe Control Hub Services for Webex Calling - Describe Calling Administration Portal Services - Describe End User features and Portals - Troubleshoot Webex Calling and support users
Webex Control Hub, Webex security, compliance and Webex for developers	20%	- Explain the partner and customer capabilities of Control Hub - Describe the key capabilities of Webex security (apt to Cloud service) - Explain Webex compliance (what it means and how customers manage compliance) - Explain Webex for developers (partner opportunity, processes for developing integrations with Webex)
Collaboration Flex Plan	10%	- Explain the Collaboration Flex Plan - Describe specific features and customer positioning scenarios

Section	Weight	Objectives
		- Describe resources and tools to support partners
Ordering, Smartaccounts and Webex Try and Buy	5%	- Explain the subscription billing platform as part of CCW - Explain SmartAccounts (value to customers and partners) - Explain the Webex Try and Buy Program and tools for partners

Cisco 700-695 Sample Questions:

Question: 1

Which feature can be customized during the provisioning process to meet organizational needs?

a) Network topology
b) Hardware components
c) User profiles and permissions
d) Internet bandwidth

Answer: c

Question: 2

What is a key driver for the increasing demand for collaboration tools like Webex?

a) Decline in the use of digital communication
b) Decrease in remote work trends
c) Rising number of in-person meetings
d) Growing trend of hybrid and remote work environments

Answer: d

Question: 3

Webex Teams is designed for what primary purpose?

a) Organizing webinars only
b) Facilitating real-time team collaboration and communication
c) Managing network devices
d) Hosting large-scale virtual events exclusively

Answer: b

Question: 4

What type of resources can partners access through the Cisco Partner Portal to support their sales efforts?

a) Outdated training materials
b) Comprehensive product documentation, case studies, and sales enablement tools
c) Competitor product guides
d) General internet search results

Answer: b

Question: 5

Why are businesses investing in Webex for their communication needs?

a) To enhance collaboration and productivity
b) To reduce the number of in-person meetings only
c) To increase travel expenses
d) To decrease digital transformation

Answer: a

Question: 6

Which purchasing option for Webex Calling offers a predictable cost structure?

a) Usage-based billing
b) Subscription-based licensing
c) One-time purchase
d) Pay-as-you-go

Answer: b

Question: 7

How does the Control Hub assist in managing device inventory for Webex Calling?

a) By scheduling meetings
b) By conducting security audits
c) By providing financial reports
d) By maintaining an updated list of all registered devices

Answer: d

Question: 8

Which analytics feature does the Control Hub offer for Webex Calling?

a) Social media engagement metrics
b) Call usage and quality reports
c) Internet speed tests
d) Application development tracking

Answer: b

Question: 9

What does Webex compliance entail for organizations?

a) Avoiding user data management
b) Limiting security features
c) Adhering to regulatory standards for data security and privacy
d) Ignoring data protection laws

Answer: c

Question: 10

How can Webex Teams improve organizational productivity?

a) By reducing the number of communication tools needed
b) By requiring frequent software updates
c) By limiting access to team members only
d) By restricting video conferencing

Answer: a

Study Guide to Crack Cisco Collaboration SaaS Authorization for PreSales Engineer 700-695 Exam:

- Getting details of the 700-695 syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the 700-695 exam.
- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.

- Joining the Cisco provided training for 700-695 exam could be of much help. If there is specific training for the exam, you can discover it from the link above.
- Read from the 700-695 sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.
- Practicing on 700-695 practice tests is must. Continuous practice will make you an expert in all syllabus areas.

Reliable Online Practice Test for 700-695 Certification

Make NWExam.com your best friend during your Cisco Collaboration SaaS Authorization for PreSales Engineer exam preparation. We provide authentic practice tests for the 700-695 exam. Experts design these online practice tests, so we can offer you an exclusive experience of taking the actual 700-695 exam. We guarantee you 100% success in your first exam attempt if you continue practicing regularly. Don't bother if you don't get 100% marks in initial practice exam attempts. Just utilize the result section to know your strengths and weaknesses and prepare according to that until you get 100% with our practice tests. Our evaluation makes you confident, and you can score high in the 700-695 exam.

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