MICROSOFT MB-920

Microsoft Dynamics 365 Fundamentals (ERP) Certification Questions & Answers

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MB-920
Microsoft Certified - Dynamics 365 Fundamentals (ERP)
40-60 Questions Exam – 700 / 1000 Cut Score – Duration of 60 minutes

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Discover More about the MB-920 Certification

Are you interested in passing the Microsoft MB-920 exam? First discover, who benefits from the MB-920 certification. The MB-920 is suitable for a candidate if he wants to learn about Microsoft Dynamics 365. Passing the MB-920 exam earns you the Microsoft Certified - Dynamics 365 Fundamentals (ERP) title.

While preparing for the MB-920 exam, many candidates struggle to get the necessary materials. But do not worry; your struggling days are over. The MB-920 PDF contains some of the most valuable preparation tips and the details and instant access to useful **MB-920 study materials just at one click**.

Microsoft MB-920 Microsoft Dynamics 365 Fundamentals (ERP) Certification Details:

Exam Name	Microsoft Certified - Dynamics 365 Fundamentals (ERP)
Exam Code	MB-920
Exam Price	$99 (USD)
Duration	60 mins
Number of Questions	40-60
Passing Score	700 / 1000
Books / Training	**MB-920T00: Microsoft Dynamics 365 Fundamentals (ERP)**
Schedule Exam	**Pearson VUE**
Sample Questions	**Microsoft Dynamics 365 Fundamentals (ERP) Sample Questions**
Practice Exam	**Microsoft MB-920 Certification Practice Exam**

MB-920 Syllabus:

Topic	Details
Describe Dynamics 365 Supply Chain Management (25-30%)	
Identify core capabilities	- describe use cases and Supply Chain Management capabilities

Topic	Details
	- describe available Supply Chain Management modules - describe options for integrating Supply Chain Management with other apps and technologies
Describe product management capabilities	- describe products and release products - describe product masters - describe product variants
Describe purchase and sales capabilities	- describe the process for creating vendors and purchase orders - describe the process for creating customers and sales orders - describe trade agreements and contracts - describe picking, packing, and reserving stock
Describe manufacturing strategies	- describe lean, discrete, and process manufacturing - describe bills of materials (BOMs), routes, and operations as they relate to production orders - describe master planning
Describe inventory and warehousing capabilities	- describe inventory journals - describe stock breakdowns - describe on-hand lists - describe warehouse components including locations
Describe Dynamics Finance (25-30%)	
Describe Dynamics 365 Finance core capabilities	- describe use cases for legal entities - describe how Dynamics 365 Finance handles regional tax reporting requirements - describe accounting concepts - describe journaling concept
Describe general ledgers	- describe charts of accounts including main accounts, balance sheets, and income statements - describe financial dimensions and dimension set concepts - describe periodic financial processes
Describe accounts payables and accounts receivables	- describe core accounts payable components including vendors, purchase orders, and vendor invoices - describe vendor payments and settlements including

Topic	Details
	three-way matching concepts - describe core accounts receivable components including customers, customer invoices, and free text invoices - describe credit and collection processes
Describe expense management, fixed asset management and budgeting	- describe cash and bank management concepts - describe expense management capabilities - describe fixed asset management capabilities - describe budgeting capabilities
Describe Dynamics 365 Commerce (5-10%)	
Describe Dynamics 365 Dynamics 365 Commerce capabilities	- describe retail channels including call centers, Cloud Point-Of-Sale (CPOS), and Modern Point-Of-Sale (MPOS) - describe channel management concepts - describe Distributed Order Management (DOM) - describe product assortments
Describe product management capabilities	- describe customer loyalty concepts - describe how Dynamics 365 Commerce helps create personalized customer experiences and provide product recommendations - describe how Dynamics 365 Commerce uses Retail Analytics to provide centralized retail data management
Describe Dynamics 365 Human Resources (10-15%)	
Describe core capabilities	- describe workers and positions - describe compensation and benefits capabilities - describe compliance features - describe performance management capabilities
Describe personnel management capabilities	- describe self-service capabilities - describe leave and absence capabilities - describe employee training and certification features - identify integration options between Dynamics 365 Human Resources and LinkedIn

Topic	Details
Describe Project Operations (5-10%)	
Identify Project Operations capabilities	- describe project-based services and project types - describe project sales capabilities - describe project contract capabilities - describe project pricing capabilities - describe the project lifecycle including project invoicing and revenue recognition
Describe project planning and execution capabilities	- describe project planning, execution, and analysis capabilities - describe work breakdown structures - identify project features including contracts, stages, team assignments, and fixed price versus time and material estimates versus retainer contracts - describe project team management capabilities including allocation methods, resource scheduling, and skills - describe project schedule management capabilities including tasks, subtasks, assignments, and project plan management - describe project cost tracking capabilities including time and expense costs
Describe shared features (10-15%)	
Describe reporting capabilities	- describe built-in reporting capabilities including workspaces - describe options for working with Finance data from within Microsoft Excel - describe options for analyzing data by using Power BI
Describe integration options	- describe Microsoft Teams integration capabilities - describe use cases for integrating with Microsoft Excel and Microsoft Word - describe options for managing documents by using SharePoint Online - describe email integration capabilities

Broaden Your Knowledge with Microsoft MB-920 Sample Questions:

Question: 1

A company manufactures custom medications. You need to recommend a Dynamics 365 app that allows the company to manage the concentration of specific active ingredients, provide traceability of ingredients from supplier to customer, and substitute ingredients based on compound type. What should you recommend?

a) Dynamics 365 Supply Chain Management
b) Dynamics 365 Product Insights
c) Dynamics 365 Customer Service
d) Dynamics 365 Asset Management

Answer: a

Question: 2

An organization has two legal entities. Items may be sold by one company only or by both companies. You need to recommend a solution to standardize the items across the legal entities. What should you recommend?

a) Products and product masters
b) Item templates
c) Lifecycle Services
d) Product Insights

Answer: a

Question: 3

A retailer sells products by using an e-commerce site, brick and mortar stores, and phone sales. Different processes are used for each type of order source. You need to ensure that you can support each type of sale. What should you recommend?

a) case management and loyalty programs
b) a mobile app and online sales
c) a retail store, an online store, and a call center
d) a mobile app and a credit card gateway

Answer: c

Question: 4

Which order process is applicable with three-way matching policies in Dynamics 365 Finance and Operations?

a) Free text invoice
b) Transfer order
c) Sales order
d) Purchase order

Answer: d

Question: 5

In the asset management module, which assessment can be used to measure and monitor many conditions on your equipment?

a) Preventive
b) Condition
c) Asset location
d) Counters

Answer: b

Question: 6

Which two external project types can be invoiced per project or per project contract?

a) Fixed-price projects
b) Investment projects
c) Cost projects
d) Time and material projects
e) Fixed projects

Answer: a, d

Question: 7

A user is assigned to the system's administrator role in Dynamics 365 Finance and Operation. Which operation cannot be modified or performed by the user?

a) Group or rearrange favorites
b) Modify the fields in a form
c) Modify the fields in a report
d) Add a menu item to favorites

Answer: a

Question: 8

In the inventory management module, there are advanced picking functions. These functions record the work based on a shipment to pick and ship the items to a customer. You need to issue a credit note for a sales order or purchase order. Which advanced picking function is based on a shipment?

a) Picking list
b) Work report
c) Output order
d) Picking route

Answer: c

Question: 9

Which three finance modules are available in Dynamics 365 Finance and Operations to configure bank accounts, chart of accounts, and to maintain the asset value?

a) Cash and bank management
b) Fixed assets
c) Enterprise asset management
d) Landed cost
e) General ledger

Answer: a, b, e

Question: 10

Which three modules can be integrated with the human resources module in Dynamics 365 Finance and Operations?

a) General ledger
b) Procurement and sourcing
c) Sales and marketing
d) Payroll
e) Transportation management

Answer: a, c, d

Avail the Study Guide to Pass Microsoft MB-920 Microsoft Dynamics 365 Fundamentals (ERP) Exam:

- Find out about the MB-920 syllabus topics. Visiting the official site offers an idea about the exam structure and other important study resources. Going through the syllabus topics help to plan the exam in an organized manner.
- Once you are done exploring the **MB-920 syllabus**, it is time to plan for studying and covering the syllabus topics from the core. Chalk out the best plan for yourself to cover each part of the syllabus in a hassle-free manner.
- A study schedule helps you to stay calm throughout your exam preparation. It should contain your materials and thoughts like study hours, number of topics for daily studying mentioned on it. The best bet to clear the exam is to follow your schedule rigorously.
- The candidate should not miss out on the scope to learn from the MB-920 training. Joining the Microsoft provided training for MB-920 exam helps a candidate to strengthen his practical knowledge base from the certification.
- Learning about the probable questions and gaining knowledge regarding the exam structure helps a lot. Go through the **MB-920 sample questions** and boost your knowledge
- Make yourself a pro through online practicing the syllabus topics. MB-920 practice tests would guide you on your strengths and weaknesses regarding the syllabus topics. Through rigorous practicing, you can improve the weaker sections too. Learn well about time management during exam and become confident gradually with practice tests.

Career Benefits:

- Passing the MB-920 exam, helps a candidate to prosper highly in his career. Having the certification on the resume adds to the candidate's benefit and helps to get the best opportunities.

Here Is the Trusted Practice Test for the MB-920 Certification

EduSum.Com is here with all the necessary details regarding the MB-920 exam. We provide authentic practice tests for the MB-920 exam. What do you gain from these practice tests? You get to experience the real exam-like questions made by industry experts and get a scope to improve your performance in the actual exam. Rely on EduSum.Com for rigorous, unlimited two-month attempts on the **MB-920 practice tests**, and gradually build your confidence. Rigorous practice made many aspirants successful and made their journey easy towards grabbing the Microsoft Certified - Dynamics 365 Fundamentals (ERP).

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